Sustainable Facility Management Solutions

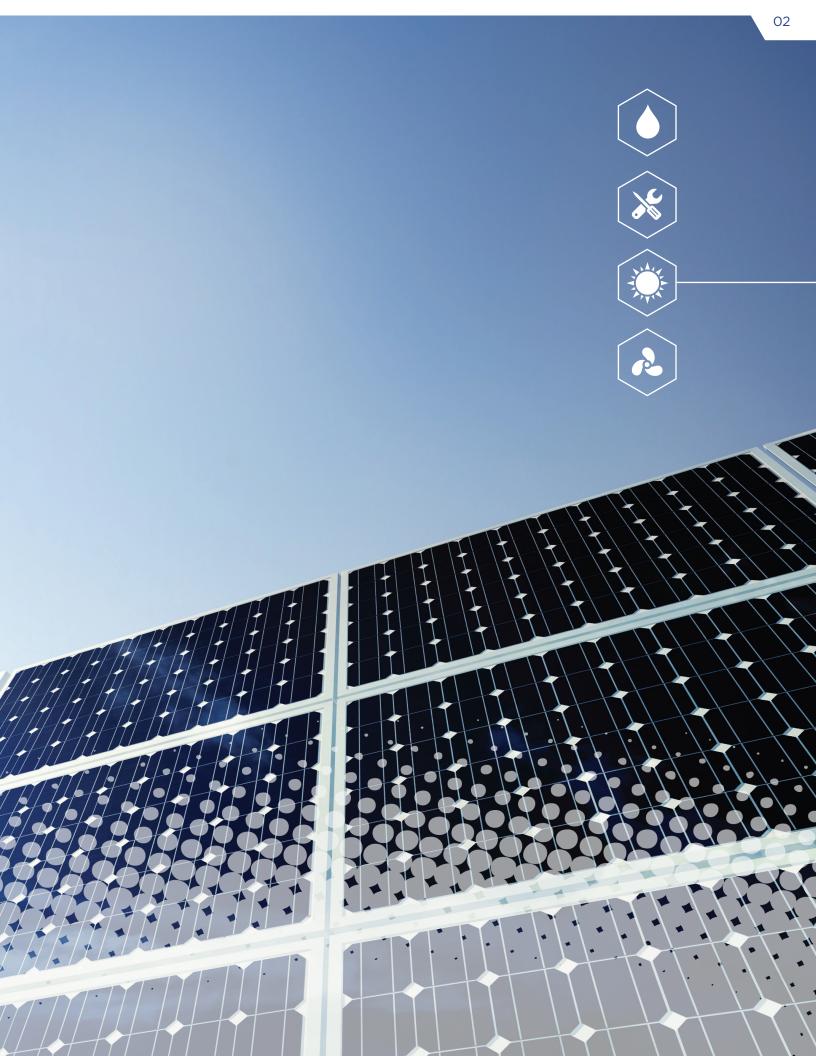
Best-In-Class Service, Support and Savings



We provide performance-focused energy expertise tailored to each facility.

When no two days are alike, and the only constant is change, Ameresco's comprehensive facility management practice provides sustainable and reliable solutions, calculated to the specific needs of each site we serve. Our comprehensive operations and maintenance (O&M) service delivers quantifiable efficiencies and optimal savings measured, mapped and always in alignment with your mission-critical facility requirements.

When you partner with Ameresco's O&M team, Ameresco's certified and credentialed technicians listen to your team and examine peak performance. Ameresco's certified and credentialed personnel listen to your team first and then examine operations, equipment and system integration possibilities to uncover the best paths to peak performance. The end result is a winning revenue stream with optimal efficiencies and sustainable energy savings.





Ameresco is a versatile ally to facility owners and tenants with a nationwide workforce and footprint. Most problems arrive without advanced warning, so our superior service includes 24-hour response as required 7 days a week, 365 days a year. After all the unexpected facility issues you've faced alone, our expertise and service is ready when you're in need.

Our expert facility management and comprehensive maintenance programs are designed to assure optimal energy and operational performance. Ameresco's best practices in facility and plant management service packages measurably and quantifiably improve client bottom lines by minimizing energy and operational expenses, preventing expensive downtime, lengthening the useful life of equipment and reducing deferred maintenance backlogs.

Turnkey Facility Management Services

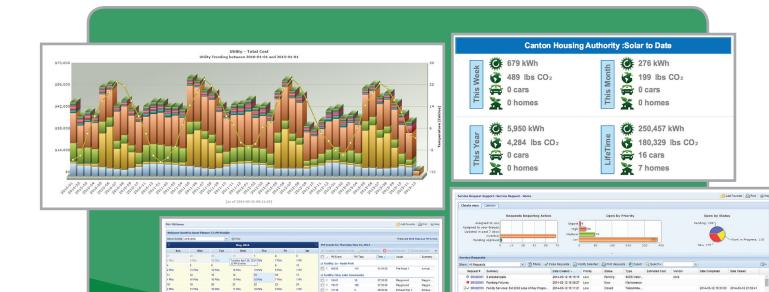


Department of the Interior, Main Interior Building, Washington, DC

Ameresco's best-in-class O&M services delivers outstanding energy service, savings and support to The Department of the Interior's Headquarters in Washington, DC. Our comprehensive work, including ongoing facility management as part of an Energy Savings Performance Contract (ESPC), highlighted Ameresco's attention, knowledge and teamwork. Overall, our energy and O&M services produced over \$4 million in annual savings. On-the-ground, facility work included around-the-clock O&M, preventative maintenance, repairs, quality assurances, energy performance and building alterations. Key service areas, including the combined heat and power (CHP) plant, chiller plant, heating, ventilation and air conditioning (HVAC) and direct digital controls (DDC) systems, lighting, electrical, plumbing and water systems, and carpentry, showcase Ameresco's ability to optimize the performance and useful life of building systems.



As your trusted sustainability partner, Ameresco offers flexible pricing to meet each customer's budget. We calibrate our best-in-class, comprehensive approach to your bottom line while maintaining premium service, savings and support. Your priorities and determine the best service offerings for your organization.



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Asset Planner

Asset Planner, Ameresco's proprietary computerized maintenance monitoring system (CMMS), delivers a real-time, 360 degree view of your facility O&M status and planning requirements.

Landfill Gas Plant Operations



Ox Mountain Land Fill Gas Energy plant in California

Ameresco's energy expertise and O&M services are contributing to the State of California's clean energy transformation. As a widely recognized leader in energy solutions with a model for comprehensive and sustainable O&M offerings, Ameresco's expertise was tapped to design and build, and now own and operate the Ox Mountain Land Fill Gas Energy plant. Today, Ameresco serves the landfill owner, Republic Services, in their commitment to collect the landfill gas in order to reduce methane emissions. The plant, one of the largest in the Bay Area, produces 11.4 MW and returns an output sold to existing customers and project planners such as Alameda Municipal Power (AMP) and the City of Palo Alto. Improving upon the commitment to collect landfill gas and reduce methane emissions beyond expectations. Ameresco's on-going O&M service yields 18MW of renewable energy in the AMP and City portfolios. Even more impressive, the project showcases a reduction of 66,139 tons of CO2.

With Ameresco excellence is non-negotiable.

We measure our success against three strategic goals.



Ameresco's competitive advantages are on-going. Our facility management difference begins with a firm handshake and a desire to listen. Above all, Ameresco will serve your site by listening to you to understand your greatest operational challenges, the specific headwinds you face and the end goals you seek.

Your valued perspective inspires our metric moving answers. At Ameresco, your goals, not ours, direct us to the custom solution we recommend. Our solutions in facility and plant management and equipment operation and maintenance are calibrated to the individualized aspects of your sites' needs and then again for each and every new customer.

As an experienced partner, Ameresco can lead and manage change. Our proven solutions provide a roadmap for your internal partners and management, as well as a showcase to external partners of facility performance optimization.

Ameresco is technology and brand agnostic. Ameresco has zero incentive or directive to sell the products of any particular manufacturer. Our solutions are framed first by your descriptions and data, then tailored to maximize your asset protection, minimize operating expenses and optimize facility energy performance.





Joint Base Elmendorf-Richardson, Alaska

Today, Ameresco's O&M crews in Alaska provide 24/7 boiler service, low-pressure steam and hydronic systems, backflow prevention testing, chemical treatment, pumps and an array of equipment, support, parts, repair and replacement.

At Joint Base Elmendorf-Richardson, Ameresco owns, maintains and operates decentralized boiler systems in over 120 facilities. Ameresco's Anchorage office operates seamlessly with the base's service call center and maintenance shops, providing highly responsive, mission-critical support on a constant basis.

Our focus is singular. Our abilities & impact are not.

Our service culture encompasses the full scope of facility management, and our experience includes operating and maintaining the following equipment:

Building & Plant Control Systems

Lighting & Lighting Control Systems

Mechanical Systems

Electrical Systems

Distribution Systems

Chillers & Refrigeration Systems

Power Plants

- Biogas Gas to Energy Plants
- Biomass Power Generation Plants
- Distributed Generation Plants
 (turbines & engines)

Boilers

Compressors

Pumps and Fans

Cooling Tower Systems

Water Treatment System

Pollution Control Equipment

Energy Storage Systems

Solar PV Systems

Geothermal Systems

HVAC Systems including Air Handling Units

Ameresco's customizable portfolio of service offerings will bring the power of empirical, objective knowledge to your facility within:

Full Facility/Plant Management & Operations

Preventative Maintenance

Maintenance Program Setup & System Training

Extended Warranty Work

Repair & Replacement

Retro-Commissioning

о&м of Cogeneration and Solar PV System

at Adelphi Laboratory Center



Adelphi Laboratory Center, Adelphia, MD

As part of a multi-phase partnership focused on energy savings, Ameresco provides ongoing maintenance services to the U.S. Army Research Laboratory Adelphi Laboratory Center. Ameresco emphasizes quality over the full life cycle of facility energy infrastructure, including maintenance for major equipment such as chillers, rooftop HVAC units, boiler burners, 2.2 MW CHP plant, solar PV, rainwater harvesting, and heat recovery equipment. Additionally, Ameresco holds maintenance contracts for the base-wide DDC control system and air compressor. Ameresco mechanics are prepared to self-perform and coordinate third party expertise ensured specialty subcontractors for the unique and demanding systems operating. Over the course of Ameresco's partnership with the Army at Adelphi, the site has reduced its energy consumption by 50%.



Our service offerings enhance customer competitiveness:

Full Facility/Plant Management

Ameresco's full facility and plant management operations offer renewable and comprehensive approaches to control costs, identify financial risks and maximize profits for the lifetime of your operations.

> Our premier energy diagnostics provide uninterrupted mechanical and electrical system transparency, and quantifiable data for the life of your facility.

- · Logging equipment downtime
- · Work order backlog reports
- · Documented response time
- Equipment downtime log
- Total work order reports
- · Material management

Our team conducts continuous commissioning on the building systems and equipment, aiming to eliminate the need for expensive repairs and system downtime.

We service, repair and replace.

Preventative Maintenance Service

This is Ameresco assistance as you like it. Our full service, preventative and corrective programs provide service scope and price diversity with the consistency of premium quality.

Each tier lets you set the volume of site surveillance, the predictability of errors and the scope of coverage you'll enjoy.

Repair and replacement services as well as spare part pricing are included with transparent pricing and agnostic brand or technology preferences.

Extended Warranty Work

Our O&M group can provide extended warranty packages. We will respond to warranty calls in the same expedited process as we do on all of our O&M contracts. This provides our customer with a warranty point of contact and ensures that this work is completed as soon as possible.

Repair and Replacement Services

Ameresco will provide customer with 24/7/365 support, as needed.

Regardless of the equipment type or technology required, Ameresco comprehensively addresses repair and replacement needs.

In the event of a call, a technician will troubleshoot the site, once approval from the Owner is received, Ameresco will organize the repair work. Ameresco will administer and service all claims on behalf of the customer.

This includes all work performed beyond what is preventative maintenance.

Retro-Commissioning Services

Provide in-house platform to remotely monitor building systems and equipment set points

Ameresco supports retro-commissioning to identify maintenance, calibration and operations errors.

Any operations measure revealed through retro-commissioning as not in compliance with the law must be rectified.

Continuous commissioning will keep a steady stream of information forever logged, saved and available continuously for the life of your facility.

Maintenance Program Setup & System Training

Ameresco has a dedicated Operations and Maintenance Group providing customized levels of service for all O&M projects.

Our services range from annual updates to 24/7/365 support ensuring your O&M employees are fully trained. We won't just tout our expertise but impart it to those you entrust responsible to maintain your equipment or provide safety training.

Ameresco's subject matter experts will answer questions without mechanically fixing or surveying a site. Our input provides valuable added perspectives or second opinions for your facility's systems and equipment.



Ameresco's top tier preventative maintenance offerings:

Our dedication to customer focus means we understand day-to-day operations need your absolute, full attention. When quality control is non-negotiable and the extra time to track down the ideal O&M solution is just as limited, Ameresco offers three options for preventative maintenance, support, and service. Each level is easy to understand, but even easier to start. All three offer our premium quality, empowering you to select the one right for you.



FULLY LOADED SERVICE

Our full service tier offers fully loaded asset protection and risk mitigation. Enjoy Ameresco's most comprehensive service with semiannual effective preventative maintenance routines, adding all equipment and 24 hour emergency service including corrective maintenance repair or replacement.



MID-RANGE SERVICE

Our intermediate tier offers mid-level service to ensure smooth-running operations that maximize long-term value of your facilities. Our extended features will care for select repairs with service calls during normal business hours and include annual routine service at your facility.



Our third level of service will ensure cost-effective quality service on all your equipment, and include all scheduled maintenance for contracted equipment based on manufacturer recommendations and sound engineering practices.

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our promise

TO EXECUTIVES:

Ameresco is proudly and intensely competitive. As a global leader, we are uniquely independent and dedicated to helping transform facilities with optimal efficiencies and best practices. Our mission also develops business-minded engineers and technicians, who seek to maximize energy savings and revenue asset value under their watch. For asset protection in the business you run and future you want, Ameresco delivers customized support.

TO CREWS AND TEAM MEMBERS:

Ameresco is honored to serve alongside your workforce and co-create sustainable solutions. We are technologically and brand name agnostic. Our mission is to help you achieve long-term facility growth and performance optimization, while helping you avoid daily pop-up fires due to equipment repair and system failures. At Ameresco, we charge our O&M teams with a pure and simple objective- provide unfailing support to your team so you can focus on the work you love and the future you want.

TO OUR WORLD:

Ameresco's energy experts are committed to comprehensive and sustainable energy solutions. We'll deliver long-term customer value, environmental stewardship, sustainability, energy efficiency services, alternative energy, supply management and innovative facility renewal with practical financial solutions.

> To read more about our mission, values and strategic plan, visit: www.ameresco.com

To speak with an Ameresco representative about your facility, Call 1-800-832-7818

